



JOIN OUR OFFICIAL TEAM

# DISTRIBUTORS



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# PROPOSAL



At UltraTecnno we want to offer you the opportunity to form part of our team. We have prepared this document to show you the benefits of working with us.

We work side by side with our distributors. If you have any questions or suggestions that are not addressed in this proposal, send them to us, we will be happy to study them.

# OUR RANGE OF PRODUCTS

**THE MOST IMPORTANT THING:  
THE MACHINES THAT YOU ARE GOING TO SELL.**

More than fifty years of experience have helped us adapt perfectly to market needs. To achieve your goals, you will be able to offer three different product ranges:

**ACM- E  
ACM- N  
EASY- SERIES**

In addition, we do not offer only standardised machinery.

We also have a team of engineers who will be able to carry out your custom projects.

**YOUR  
CUSTOM-MADE PROJECTS**



**ACM SERIES**



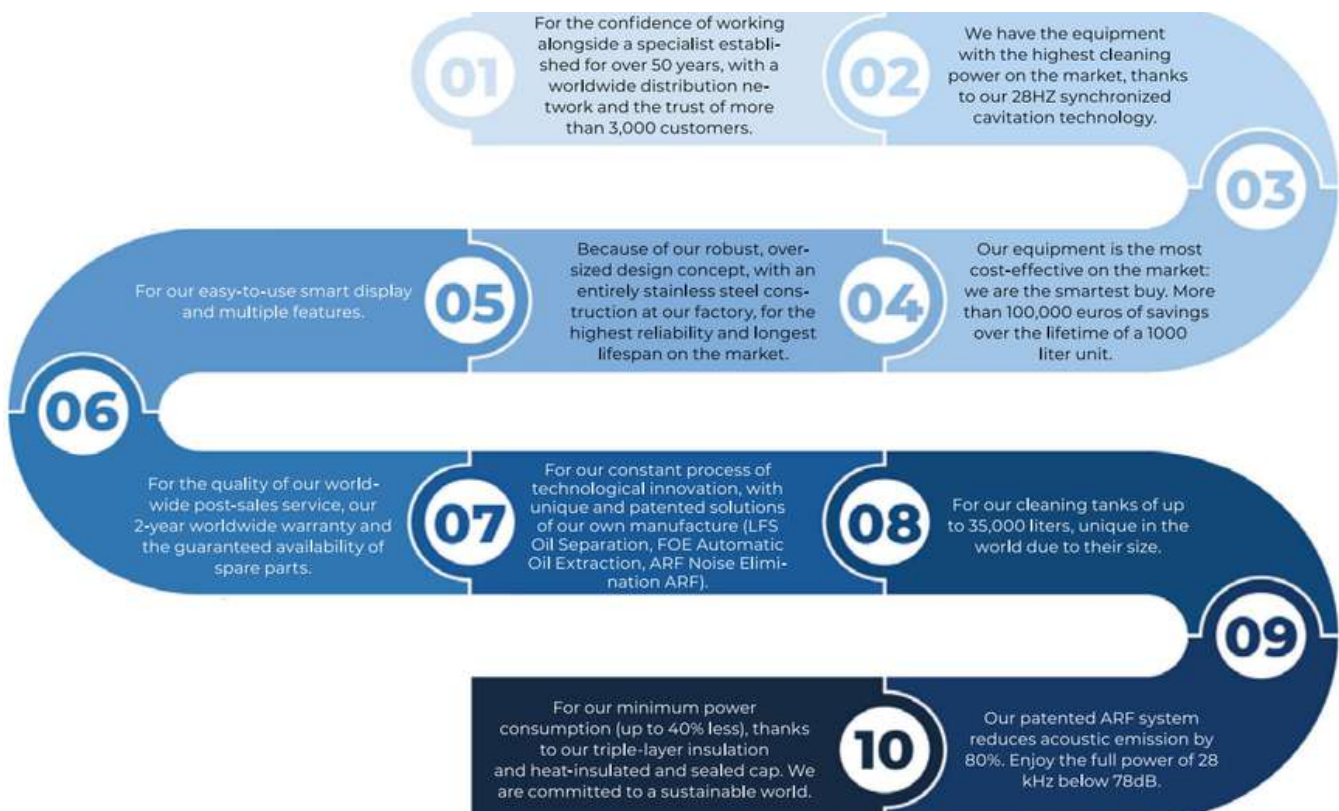
**LARGE PROJECTS**



**MULTISTAGE SYSTEMS**

# WHAT MAKES US DIFFERENT

One of the big differences compared to our competition is our cleaning power and savings on the cleaning process. UltraTecno's strategy has always been based on being different and providing greater value for the industry market. These are the main benefits of working with us:



Ask for the "UltraTecno High-Power Ultrasonic Cleaning Catalogue" to obtain more information.



# WE INVEST IN MARKETING FOR YOU

- ✓ ACCESS TO OUR ENTIRE BANK OF IMAGES AND VIDEOS
- ✓ INDUSTRIAL AND SECTORIAL CATALOGUES
- ✓ GOOGLE ADS CAMPAIGNS
- ✓ ANALYTICS AND SEO POSITIONING
- ✓ EMAIL MARKETING CAMPAIGNS
- ✓ ASSISTANCE AND SUPPORT AT FAIRS
- ✓ SOCIAL POSTS AND BLOGS
- ✓ WEBPAGE IN 6 LANGUAGES

DO YOU HAVE A NEW IDEA?  
WE WOULD BE PLEASED TO HEAR FROM YOU





# SALES PROMOTION

- ✓ **RECEIVE INCOMING LEADS**
- ✓ **PERSONALIZED OFFERS AND RATES**
- ✓ **SALES AREA MANAGER ASSIGNMENT**
- ✓ **FREE CLEANING TESTS**
- ✓ **PARAMETRIC CLEANING TEST REPORTS**
- ✓ **RESEARCH INTO NEW DETERGENTS**
- ✓ **ATTRACTIVE BUSINESS PRESENTATIONS**

# TECHNICAL SERVICE

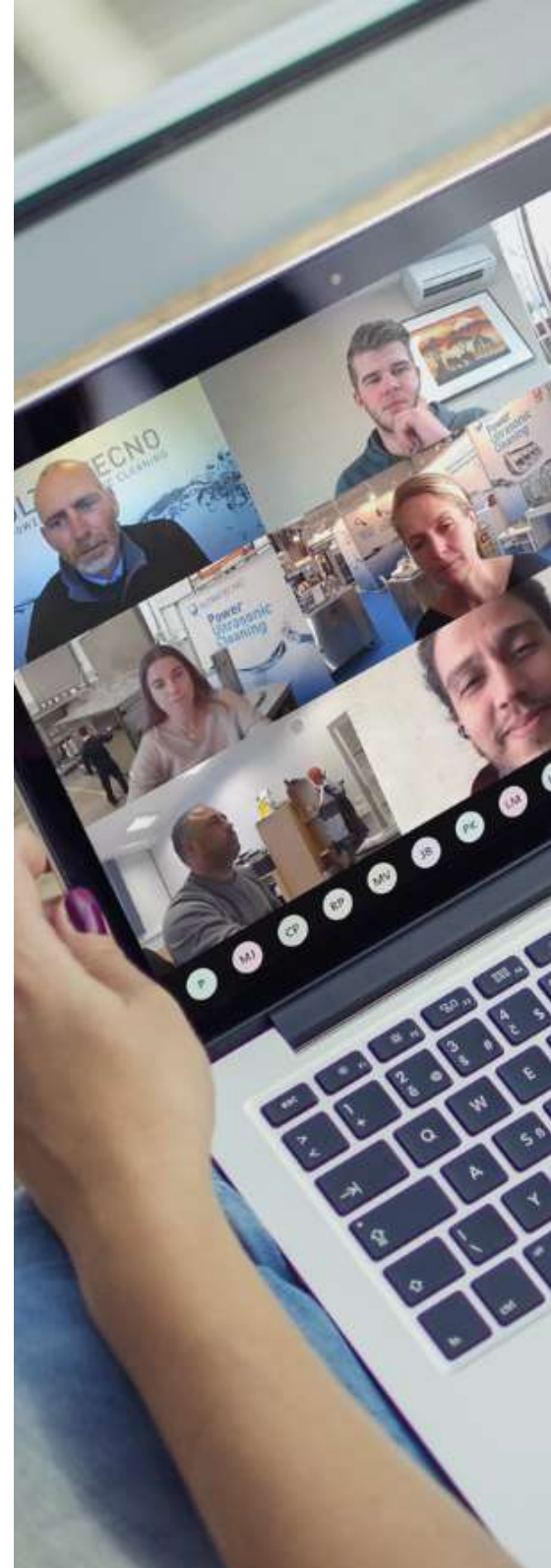
- ✓ INTERNATIONAL TECHNICAL ASSISTANCE
- ✓ PRODUCT ENGINEER ASSIGNMENT
- ✓ EFFICIENT AND QUICK REACTION
- ✓ SPARE PARTS GUARANTEED
- ✓ FULL WARRANTY - STIPULATED DURATION
- ✓ IN-HOUSE TECHNICAL TEAM
- ✓ TECHNICAL TRAINING



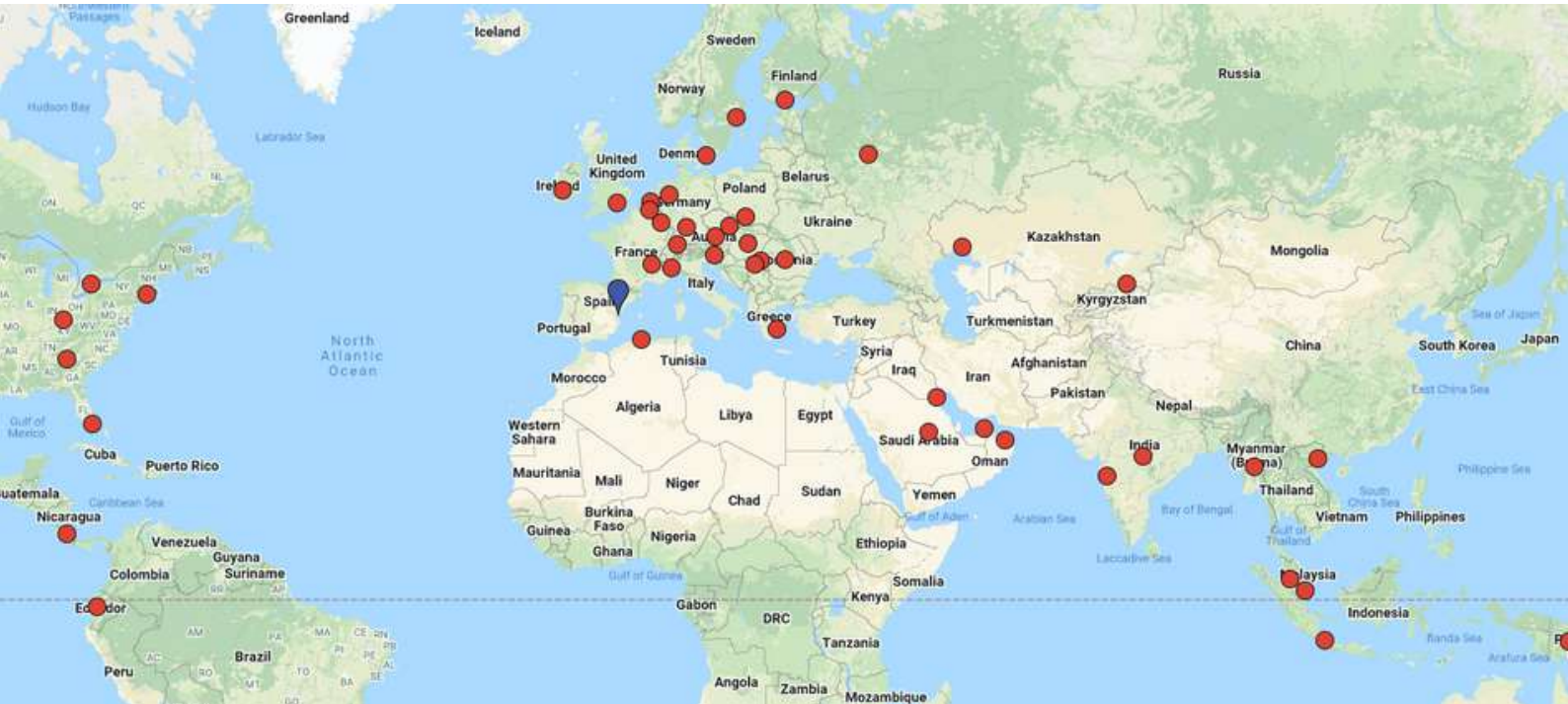


# ULTRATECNO EVENTS

- ✓ OPEN HOUSE
- ✓ WEBINARS
- ✓ VISITS TO OUR DISTRIBUTORS
- ✓ NATIONAL AND INTERNATIONAL FAIRS
- ✓ DEMO EQUIPMENT IN YOUR FACTORY FOR YOUR OWN DEMONSTRATIONS



# 50+ DISTRIBUTORS



The impressive team we have put together and our great distribution network have allowed us to learn from each other for decades. This has helped us to focus our efforts on your market and cleaning applications.

We are aware that each application is different. For this reason, we assign **experts to your projects**. Our sales team and product engineers will be able to advise you on looking for the best solution for your needs.

UltraTecno is always committed to building **strong and lasting relationships** based on mutual trust.

# 3000+ CLIENTS

**KOMATSU**



**JOIN THE LEAD MANUFACTURER OF HIGH-POWER HEAVY DUTY CLEANING**

**WE WANT YOU TO  
FORM PART OF  
OUR OFFICIAL  
DISTRIBUTION  
NETWORK.**

**WE ARE LOOKING  
FORWARD TO  
HAVING YOU JOIN  
OUR TEAM.**

**WE ARE ULTRATECNO**

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